



Fast Figures

	India*	Global**
Revenues US\$	41.93 million	4.7 billion
Personnel	1,804	40,197
Offices	13	725

\*As of 31 March 2015  
\*\*As of 30 September 2014

# India



**Vishesh C Chandiok**  
National managing partner

*“At Grant Thornton our ambition is simple; we want to be best known as growth advisors to dynamic companies and their owners. We are the perfect partners for organisations that are ambitious and want to grow; that are going through change; and that need our advice and support, because we too share the characteristics of ambition and dynamism.*

*Our strength lies in our ability to combine reason and instinct to solve complex business challenges for our dynamic clients all over the world. We are Grant Thornton and this is how we deliver meaningful, actionable advice and unlock the potential for growth in dynamic organisations.”*

**Vishesh C Chandiok**

### Who we are

Grant Thornton India is one of the largest assurance, tax, and advisory firms in India. With over 1,800 professional staff across 13 offices, the firm provides robust compliance services and growth navigation solutions on complex business and financial matters through focused practice groups. The firm has extensive experience across a range of industries, market segments, and geographical corridors. It is on a fast-track to becoming the best growth advisor to dynamic Indian businesses with global ambitions. With shorter decision-making chains, more senior personnel involvement, and empowered client service teams, the firm is able to operate in a coordinated way and respond with agility. Over the years, Grant Thornton India has added lateral talent across service lines and has developed a host of specialist services such as corporate finance, governance, risk & operations, and forensic & investigation. The firm's strong subject matter expertise focuses not only on enhancing our reach but also to help deliver bespoke solutions tailored to the needs of its clients.

### Where we are

Our offices are spread across all the major cities from New Delhi, Ahmedabad, Bengaluru, Chandigarh, Chennai, Gurgaon, Hyderabad, Kochi, Kolkata, Mumbai, Noida and Pune.

### Why Grant Thornton

At Grant Thornton India, we adopt a differentiated approach to help our dynamic clients grow and excel - strategically, operationally and financially, in both the domestic and international markets. The firm is a dominant player in the Alternative Investment Market (AIM) listings market. We are the retained Nominated Advisers to over 40 AIM clients,



and auditors to another 175 AIM companies, representing almost 20% of AIM. With a dedicated initial public offering (IPO) advisory services practice in India, we work with clients across the listing life-cycle. Our recent deals involved companies from Australia, Canada, Hong Kong, India, Singapore, South Africa and Vietnam. Over the last three years, we have advised four Indian companies in their overseas listing with a specific focus on US IPO. The firm has assisted over 300 renowned companies to comply with the Indian transfer pricing regulations, while also supporting more than 50 Indian companies restate their Indian GAAP financial statements to IFRS.

### Our clients

Over 1,800 people across our 13 offices are committed to helping dynamic organisations unlock their potential for growth by fulfilling our simple promise to clients: **robust compliance** services where we mirror the agility of our dynamic clients; **growth navigation** solutions where we give actionable tailored advice to help our clients reach the next stage in their business plan. This service focus has today made us the chosen growth advisors to dynamic companies seeking to navigate the complexities facing their businesses in the current operating environment.

We specialise in partnering with global players and Fortune 500 multinationals across a range of sectors and industries as they develop strategies to differentiate their business and unlock their growth potential. The firm continues to remain the trusted advisers to some of the biggest names in the industry across real estate, healthcare & life-sciences and media and entertainment sectors, among others. Our client base spans the largest Indian pharma-company, the largest Indian spirits company, the largest Indian real estate company, the second largest Indian media group, the second largest Indian construction company, the second largest global manufacturer of optical media, the largest global chain of eye hospitals, etc.

### Awards we've won

Awards and accolades continue to confirm our expertise at offering a suite of strategic, financial and advisory solutions to our clients. Grant Thornton in India has won the coveted number one position: 'Due Diligence Firm' award for two of the last four years, while also being rated the number one 'Global Transfer Pricing Firm' in 2013, 2010 and 2009. In addition, the firm's focused healthcare and life-sciences advisory practice has worked on three out of top five deals of 2012, and been conferred the title of 'Healthcare Deal of the Year' in the same year by the Global M&A Atlas Asia Pacific India Awards. In 2013, Grant Thornton in India was presented with the 'Accounting and Transaction Advisor of the Year' title by the Global M&A Atlas Asia Pacific India Awards.

### How we work

The firm has extensive experience across industries, namely; technology, healthcare, real estate and infrastructure, general manufacturing, food & beverage, automotive and auto components, financial services, and public sector.

### What we do

We offer a comprehensive range of professional services:

#### Assurance

- attest services
- financial reporting advisory services.

#### Tax

- direct tax
- compliance & outsourcing
- indirect tax
- transfer pricing
- US tax.

#### Advisory

- corporate finance
- governance, risk and operations
- forensic & investigation
- specialist advisory.

### Our global organisation

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms. These firms help dynamic organisations unlock their potential for growth by providing meaningful, actionable advice. Proactive teams, led by approachable partners in these firms, use insights, experience and instinct to understand complex issues for privately owned, publicly listed and public sector clients and help them to find solutions. More than 40,000 Grant Thornton people, across over 130 countries, are focused on making a difference to clients, colleagues and the communities in which we live and work.

### Contact us

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